

JANUARY 2015

PIPELINE News

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Access Northeast,
Iroquois Team Up
For New England
Gas Supply

OSHA Inks Alliance
To Protect E&P Workers

Transco Files Hillabee
Expansion With FERC

One of many Midwestern's M572CH sideboom attachments on the Caterpillar D6T LGP, Tier 4/EU Stage IIIB tractors, were used on the BridgeTex Pipeline Project with Sprint Pipeline Services. The project consisted of a 95 mile, 20-inch diameter pipeline in the Houston area. The M572CH has a lift capacity of 90,000 pounds capable of working with pipe up to 30 inches in diameter.

Photo by Sandy Buller,
Buller Productions,
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Peter Nicholson Named Publisher Of Oildom Publishing Co.

Peter Nicholson, a well-known veteran of the oil and gas pipeline industry, is the new publisher of **Oildom Publishing Co.**

Oliver C. Klinger III, whose family has owned Oildom Publishing since the company was founded in New Jersey in 1908 by his grandfather, will remain as president. He succeeded his father as publisher in 1981.

Oildom publishes *Pipeline & Gas Journal*, *Underground Construction* and *Pipeline News*. The company also holds Underground Construction Technology & Exhibition, a three-day trade show, every January, and the Pipeline Opportunities Conference in March.

Klinger said Nicholson brings considerable management skills to all avenues of Oildom's operations, particularly in sales, marketing and business development, abilities that are necessary for trade publications to continue to grow in today's challenging global marketplace.

"Peter has tremendous technical knowledge across every business segment we deal with on a daily basis, including pipeline construction. He knows almost everyone and is very well-liked and respected," Klinger said. "He will be an essential part of our business plan as we transition to the future."

Nicholson most recently worked for Foster Wheeler as vice president of business development. His recent past experience includes vice president of international business development at **Michels Corporation**, supporting several domestic and international divisions working across the pipeline and utility spectrum. Prior to that he worked as business development manager for **Serimax NA** and previous to that he was with Lincoln Electric as global business director of pipelines and business development manager.

A native of England, he is a graduate of Huddersfield Technical College in Manchester, now known as Kirklees College, and has an executive MBA degree from Penn State University. He has also had three patents issued to him for welding technologies.

Nicholson and his wife Stephany have two children, ages 8 and 10.



The owners of **WHC Inc.** have decided to transition ownership to its senior management and their equity partner, **Alvarez & Marsal Capital Partners (AMCP)**. This corporate recapitalization will provide the foundation for sustainable growth in a growing market.

Current WHC management, led by President and CEO **Randy Warner**, will continue to provide its customers with construction services. The new company will grow through organic activities, strategic acquisitions, and geographic expansion, with the assistance and financial support of AMCP. In addition to the equity restructuring, the company will adopt a new name: **WHC Energy Services LLC**, doing business as WHC, and will launch a new logo and brand to convey WHC Energy Services' enhanced capabilities.

Terramac LLC has added **SMS Equipment Inc.**, headquartered in Acheson, Alberta, to its dealer network. The newest dealer in Terramac's dealer network – and the first Canadian dealer – SMS Equipment provides sales, rentals, applications expertise and parts and service support for the Terramac RT9 crawler carrier throughout Canada.



"The addition of SMS Equipment to our dealer network demonstrates our intent to build market

share in Canada, providing more customers with greater access to our RT9 crawler carriers and the unmatched product service and support that comes with the Terramac brand," said **Mike Crimaldi**, CEO of Terramac LLC. "With their product knowledge and experience, SMS Equipment can provide superlative support to our customers."

Flint Hills Resources is increasing its capabilities in San Antonio with the acquisition of a bulk storage facility that will be converted into a fuels terminal. The facility was previously owned by **RediFuel**.

"Due to the continued growth in San Antonio and Central Texas, Flint Hills Resources is working to keep up with increased market demand for fuel," said **Lance Baker**, Texas operations manager for Flint Hills Resources. "We are excited to continue our history of improving our San Antonio terminal system, which we have operated since 1990."

The new terminal will add two 40,000 barrel tanks for diesel storage and two truck bays to Flint Hills Resources' current capabilities. Located at 4800 Corner Parkway, the facility is less than three miles from the company's existing fuels terminal, which has eight tanks with around 320,000 barrels of storage capacity and four truck bays. The two San Antonio terminals will be connected via pipeline. The connection between the two facilities should be complete by summer 2015.

HOLT CAT, the Caterpillar Equipment and Engine dealer for South, Central, North and North East Texas, held an open house to celebrate the completion of its 40,000 sq ft, state-of-the-art heavy equipment service facility. The \$11 million expansion is part of a \$100 million HOLT investment plan to upgrade facilities, open new full-service locations, and ensure technicians are equipped with advanced tools and technologies in order to provide outstanding service to customers.

This development represents the single largest expansion to HOLT's San Antonio-based headquarters at 3302 S WW White Road in decades. The new building, which replaces a smaller service shop, will be a climate-controlled facility that will provide an improved work environment for technicians.

The facility will serve customers located across South and Central Texas. It has eight service bays, featuring four 10-ton cranes and four 15-ton cranes; monitored oil dispensing in all bays; 150 tons of automated HVAC and lighting controls to save energy; and eight BAF-branded fans to reduce electrical consumption.



TerraFirma Earth Technologies, a Houston-based dewatering firm, is moving its headquarters to a larger office and yard space in Houston to accommodate more heavy equipment and office space requirements. In addition to the move of its headquarters, the firm opened a permanent satellite office in Denver to serve Colorado's burgeoning construction sector.

"We are experiencing steady growth nationwide," said TerraFirma President **David Giles**. "Our new location in Houston will give us more breathing room and a larger yard for our expanding arsenal of heavy equipment." According to Giles, the dewatering industry has traditionally lacked a high degree of professionalism. "We founded TerraFirma to answer the industry's need for a truly professional groundwater control firm. Backed by 43+ years of combined industry experience, we use our expertise in geology, building infrastructure, and business to deliver solid solutions for our customers. The growing demand for our services is welcome proof that we're delivering general contractors the high level of service we originally set out to provide."

TerraFirma helps owners and contractors throughout the United States maintain acceptable groundwater levels for both temporary projects and permanent installations. Past deep excavation projects include athletic stadiums, hospitals, high-rise facilities, transportation facilities, airports, tunnels, power plants, dams, waterways, petro-chemical plants, and municipal infrastructure sites such as pumping stations and treatment plants; as well as sewer and gas pipelines.



TerraFirma Earth Technologies is moving its headquarters to a larger space in Houston. The new corporate headquarters is located at 11215 Old Fairbanks N. Houston Road.

along University Drive between Texas Avenue and College Avenue. The project is scheduled for completion in fall 2016.

TERRAFIRMA EARTH TECHNOLOGIES RELOCATES HEADQUARTERS

HOUSTON — TerraFirma Earth Technologies, a Houston-based de-watering firm, is moving its headquarters to a larger office and yard space in Houston to accommodate more heavy equipment and office space requirements. The new corporate headquarters is located at 11215 Old Fairbanks N. Houston Road. The firm is moving its headquarters Dec. 1 and also has opened a satellite office in Denver. TerraFirma assists owners and contractors throughout the U.S. maintain acceptable groundwater levels for both temporary and permanent projects.

M&M ARRANGES SALE OF TWO NET-LEASED PROPERTIES

HOUSTON — Marcus & Millichap has arranged the sale of two Blue-Wave Express Wash properties located in Houston. Farhan Kabani of the firm's Dallas office arranged the loan. Bank financing was structured with a seven-year fixed term with an interest rate of 4.5 percent. The loan-to-value was 65 percent. The properties are located at 1665 Eldridge Pkwy. and 9801 Jones Road. Both properties were built in 2007 and had more than 20 years remaining on their original net leases. Jason Vitorino of Marcus & Millichap's Dallas office marketed the property on behalf of the seller, a limited liability company. Vitorino also procured the buyer, another limited liability company

ect. Rosenberger Construction is the general contractor and Half Associates is the civil engineer. Jerry Frey, Ron McWhorter and Darren Gowell with CBRE represented Lennar in the transaction. JP Hutcheson of Cassidy Turley represented KDC and Sarofim Realty Advisors.

NAI HOUSTON ARRANGES OFFICE LEASE

DEER PARK, TEXAS — NAI Houston represented 1101 Howard LLC in the lease of a 15,300-square-foot industrial spec building on one acre in Deer Park. Standard Alloys Inc. is the tenant for the space, which is located at 1101 Howard Drive. John Ferruzzo of NAI Houston represented the landlord in the negotiations. Thomas Leger and Chase Cribbs of The National Realty Group represented the tenant.

VERIZON DESTINATION STORE OPENS AT BLVD PLACE

HOUSTON — The third Verizon Destination Store in the United States has opened at BLVD Place in Houston. The store is four times the size of a typical Verizon store and is designed to showcase Verizon's newest devices. The two-story Houston store spans 12,224 square feet, with consumer products on the first floor and business products located on the second floor. BLVD Place is a mixed-use project under development in Houston's uptown district. The project includes a Whole Foods Market, Frost Bank's Houston headquarters, shops and restaurants, office space and high-rise residences.

HFF ARRANGES SALE OF RETAIL CENTER

KATY, TEXAS — HFF has arranged the sale of Mason Village Shopping Center, a 97,405-square-foot retail center in the Houston suburb of Katy. HFF marketed the property on behalf of a private Houston owner. DNA Partners purchased the asset free and clear of existing debt. The property sits on 9.5 acres at 21945 Katy Freeway near the intersection of Mason Road and I-10. The 99 Cents Only Store anchors the shopping center, which is 94 percent leased to 17 tenants including Harbor Freight Tools, Jason's Deli, Freebirds World Burrito, Huntington Learning Center, Just for Feet and Jiffy Lube. Ryan West led the HFF investment sales team representing the undisclosed seller.

NAI HOUSTON ARRANGES SALE OF 10.4 ACRES

HOUSTON — Houston-based Boxer

ed in 2013. Tenants include A Brighter Day Childcare, Chicken Plus, KLM Food Mart, K&G 5 Star Barber College and Cricket Wireless.

NAI HOUSTON NEGOTIATES SALE OF INDUSTRIAL PROPERTY

STAFFORD, TEXAS — NAI Houston has represented SBP-Development III Ltd. in the sale of a 15,000-square-foot, single-tenant industrial building located at 13340 Pike Road in Stafford, a suburb of Houston. John Ferruzzo, Darren O'Connor and Joshua Lass-Sughrue of NAI Houston represented the seller, SBP-Development III. Mike McMahon of REOC General Partners LLC represented the buyer, Blank Universal LLC.

BOXER PROPERTY COMPLETES OFFICE BUILDING RENOVATIONS

HOUSTON — Houston-based Boxer

CONSTRUCTION BEGINS ON RETAIL PROPERTY